Thank you for your interest in O’Reilly Auto Parts

O'Reilly Auto Parts is looking for suppliers to help meet our Right Part Right Price guarantee to our retail customers and professional installers. We currently partner with hundreds of suppliers ranging in size from one man companies to billion dollar organizations based countries all over the world. O’Reilly relies upon our suppliers to provide a wide range of quality products our customers expect. To accomplish this goal we are constantly looking for new relationships within the automotive industry. We hope you find the information to be informative and the process easy to understand.

Where do I start?

Complete the supplier questionnaire on the Forms page

The aim of the supplier questionnaire is to provide O’Reilly Auto Parts with some basic information about your company in order to determine our level of interest in your product(s). Our number one commitment is to satisfy our customers, and through the products and services our suppliers help us provide, we aim to fulfill this commitment to our customers.

Please note: Completion of the supplier questionnaire does not guarantee that your product will be added to our distribution network. The product management team in our corporate office makes buying decisions for all programs.

I am offering a service to O’Reilly Auto Parts, not a product for sale in your distribution network.

If offering the following, please do not complete the Supplier Questionnaire but contact these individuals directly:

Distribution Center (Fork lifts, pallets, racking, etc.)
Mary Fox 417-874-7137

Store Supplies (Cleaning, lighting, etc.)
Mariah Nix 417-874-7265

Store Fixtures
Jennifer Kent 417-829-5734

Facilities Maintenance
Sarah Evans 417-874-7279

Marketing - Retail
Karen James 417-829-5830

Marketing – Professional Installer
Dave Furr 417-874-7267

Advertising
Wes Wise 417-874-7275

Carrier Relations/Logistics
Brian Welch 417-520-4601

What happens with my proposal?

Supplier questionnaires are compiled by the Merchandise team and forwarded to the product manager responsible for that category. The product manager may request a meeting with you to discuss business opportunities or may send an email to the supplier requesting more information

Once a product manager makes the decision to further discuss your product or decline it, you will receive an email with either next steps or with an explanation of why the product was not a fit for O'Reilly Auto Parts at this time.

Disclaimer: O'Reilly Auto Parts is not responsible for any costs incurred in meeting our requirements.

Certificates of Insurance

The supplier name must be shown on the certificate of insurance to be the same as on the online agreement and the Federal Tax ID.

Must list as Additional Insured & Certificate Holder:

Ozark Purchasing LLC
Attn: Risk Management
233 S Patterson Springfield MO 65802

Must include:

Commercial General Liability including Product Liability

Each Occurrence

Minimum Limits: $5,000,000* Each Occurrence (Must be equivalent to U.S Dollars). Note that an Excess Liability/Umbrella can be used to increase the primary General Liability limits.

*Up to $20,000,000 will be required if determined by O'Reilly Auto Parts as a high-risk product.

EACH RENEWAL OF INSURANCE MUST SUBMITTED BY THE SUPPLIER.

A copy of your Certificate of Liability Insurance will be requested once your company has been accepted by the product manager. You must keep the required insurance coverage at all times.

Universal Product Code (UPC)

O'Reilly Auto Parts requires UPCs on all merchandise.

To obtain a UCC (GS1) company prefix for the UPC number you must first become a member of the Uniform Code Council. (GS1) To become a member of the UCC (GS1), visit their website at www.uc-council.org.

Disclaimer: All costs incurred to meet requirements are responsibility of the Supplier.

Supplier Agreement

O'Reilly Auto Parts requires that all suppliers complete a supplier agreement outlining the details of the business relationship between the two companies. Please review the attached document to ensure that your company can meet those requirements. .

Disclaimer: All costs incurred to meet requirements are responsibility of the Supplier.

Samples

When submitting samples please include detailed product information conveying packaging, size, and any other information related to the product. All samples become the property of O'Reilly Auto Parts and are not returned. You should also be aware that we do not pay for sample merchandise so product literature is preferred unless samples are requested by the product manager.